



India's first private grid connected MW solar plant

India's first distributed rooftop solar project over one megawatt

Pan India portfolio of solar assets in 23 States

Issued India's first solar Green Bond

# Fiscal First Quarter 2019 Ended June 30, 2018

## Earnings Presentation

August 9, 2018

## Forward-Looking Statements

This information contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995, including statements regarding our future financial and operating guidance, operational and financial results such as estimates of nominal contracted payments remaining and portfolio run rate, and the assumptions related to the calculation of the foregoing metrics. The risks and uncertainties that could cause our results to differ materially from those expressed or implied by such forward-looking statements include: the availability of additional financing on acceptable terms; changes in the commercial and retail prices of traditional utility generated electricity; changes in tariffs at which long term PPAs are entered into; changes in policies and regulations including net metering and interconnection limits or caps; the availability of rebates, tax credits and other incentives; the availability of solar panels and other raw materials; our limited operating history, particularly as a new public company; our ability to attract and retain our relationships with third parties, including our solar partners; our ability to meet the covenants in debt facilities; meteorological conditions and such other risks identified in the registration statements and reports that we have file with the U.S. Securities and Exchange Commission, or SEC, from time to time. In the presentation, portfolio represents the aggregate megawatts capacity of solar power plants pursuant to PPAs, signed or allotted or where the Company has been cleared as one of the winning bidders or won a reverse auction but has yet to receive a letter of allotment. All forward-looking statements in this presentation are based on information available to us as of the date hereof, and we assume no obligation to update these forward-looking statements.

This presentation also contains non-GAAP financial measures. We have provided a reconciliation of such non-GAAP financial measures to the most directly comparable measures prepared in accordance with U.S. GAAP in the Appendix to this presentation.

---

## Agenda

---

Company and Project Update

---

Industry Update

---

Fiscal First Quarter 2019 Results

---

Reiterating FY 2019 Guidance

---



**Affordable solar power for generations**  
To be the lowest-cost power producer in the world

Entrepreneurship



Excellence



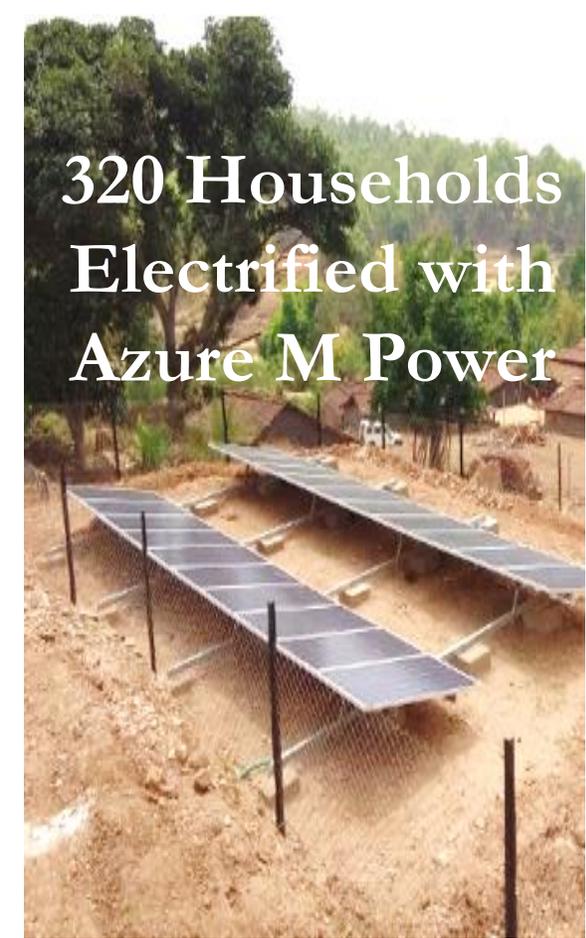
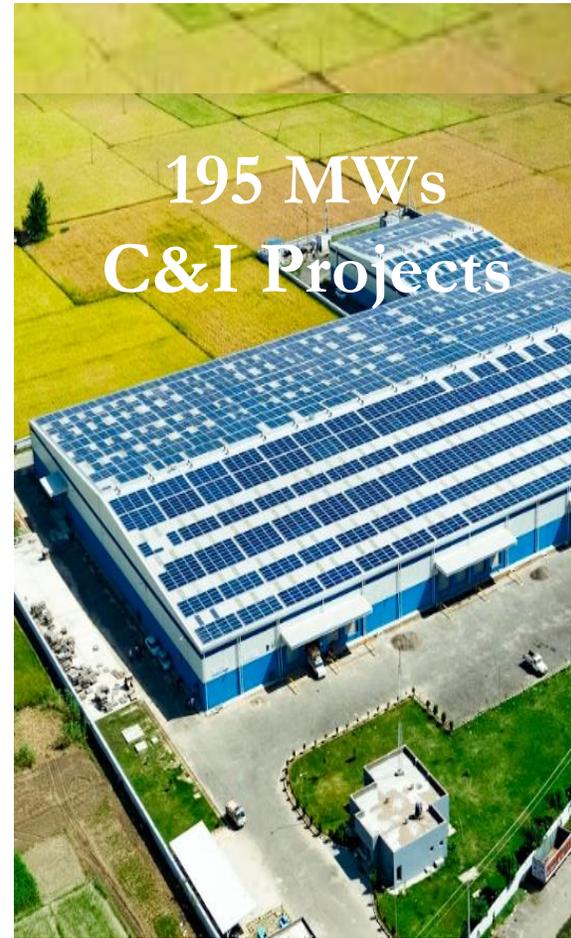
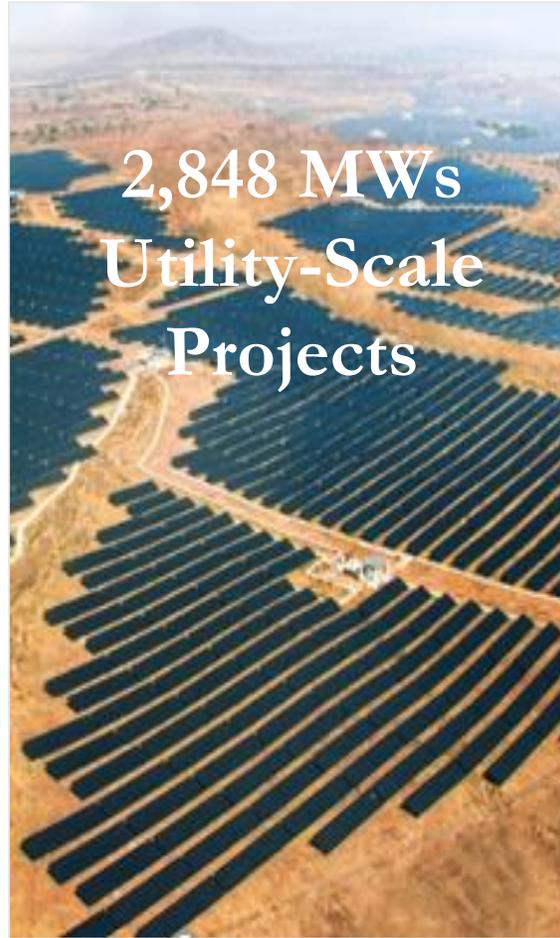
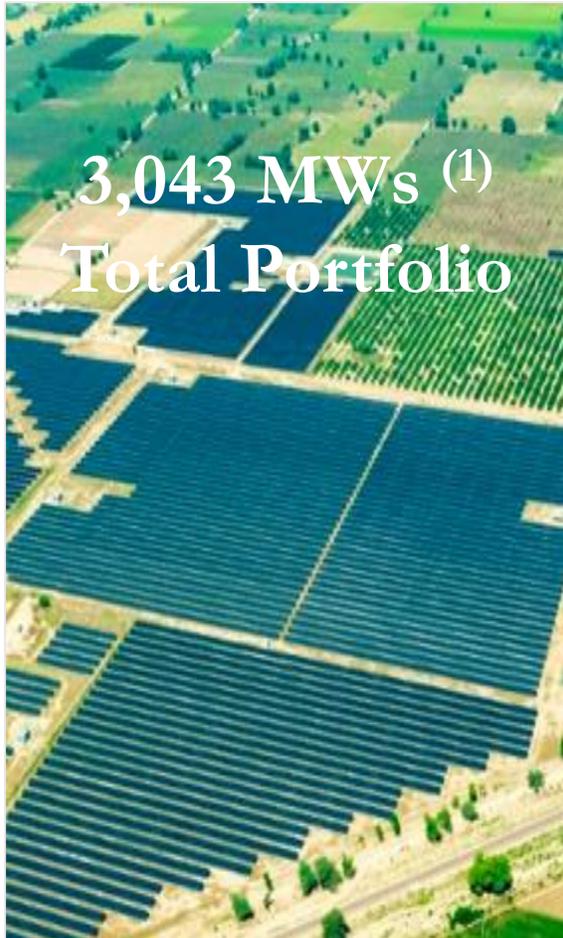
Honesty



Socially Responsible



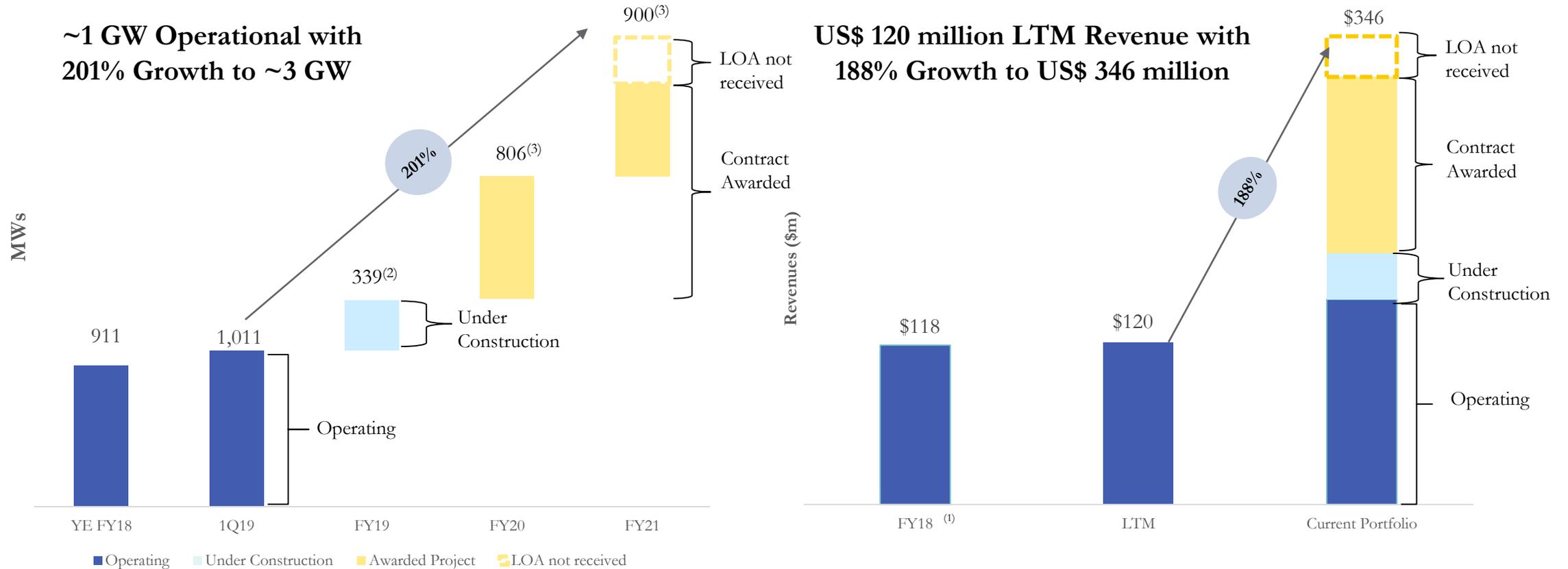
# Leading Solar Platform in Fast Growing, Large Market



**2 GW+ Contracted Pipeline with Among the Highest Tariffs in the Indian Solar Market<sup>(2)</sup>**

1) As of August 1, 2018, total portfolio includes recent win of SECI 300MW for which we have not received an LOA 2) Compares tariffs with companies that have a pipeline more than 2,000 MWs of solar in India

# Strong Execution & Continued High Growth



1) All revenue figures use a convenience exchange rate of INR68.46 to US\$1 (New York noon buying rate of June 29, 2018) except FY18 revenues which are converted at an exchange rate of INR65.11 to US\$1 (New York noon buying rate of March 30, 2018), Includes 300 MW SECI win for which we have not received an Letter of Award (LOA), 2) Midpoint of FY19 Guidance; There can be no assurance that our projects under construction and our committed projects will be completed on time or at all. Refer to company prospectus under Risk Factors, 3) These are committed MWs in a given financial year and are indicative based on expected commission dates as provided on page 22 of this presentation and does not in any way constitute company guidance for future years.

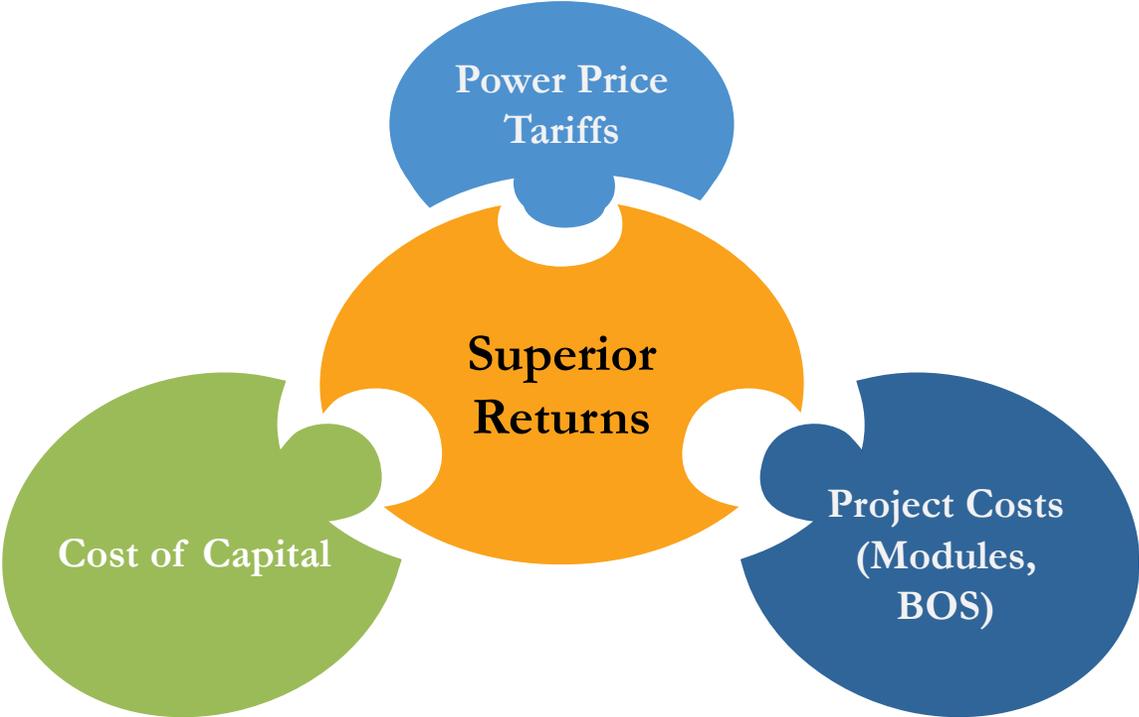
# Integrated Business Model Drives Attractive Returns

## Integrated Business Model

Azure's integrated approach enhances returns  
Local development expertise for land development, transmission & interconnection capabilities  
Continued ability to win bids above the lowest clearing bid  
Real-time monitoring for high availability of assets

## Cost of Capital Reductions

Access to public equity and debt; relationships with leading infrastructure and pension investors; Project debt costs have declined ~250 bps since 2014



## Project Cost Reductions

In-house value engineering, design and procurement expertise complemented by strong supplier relationships

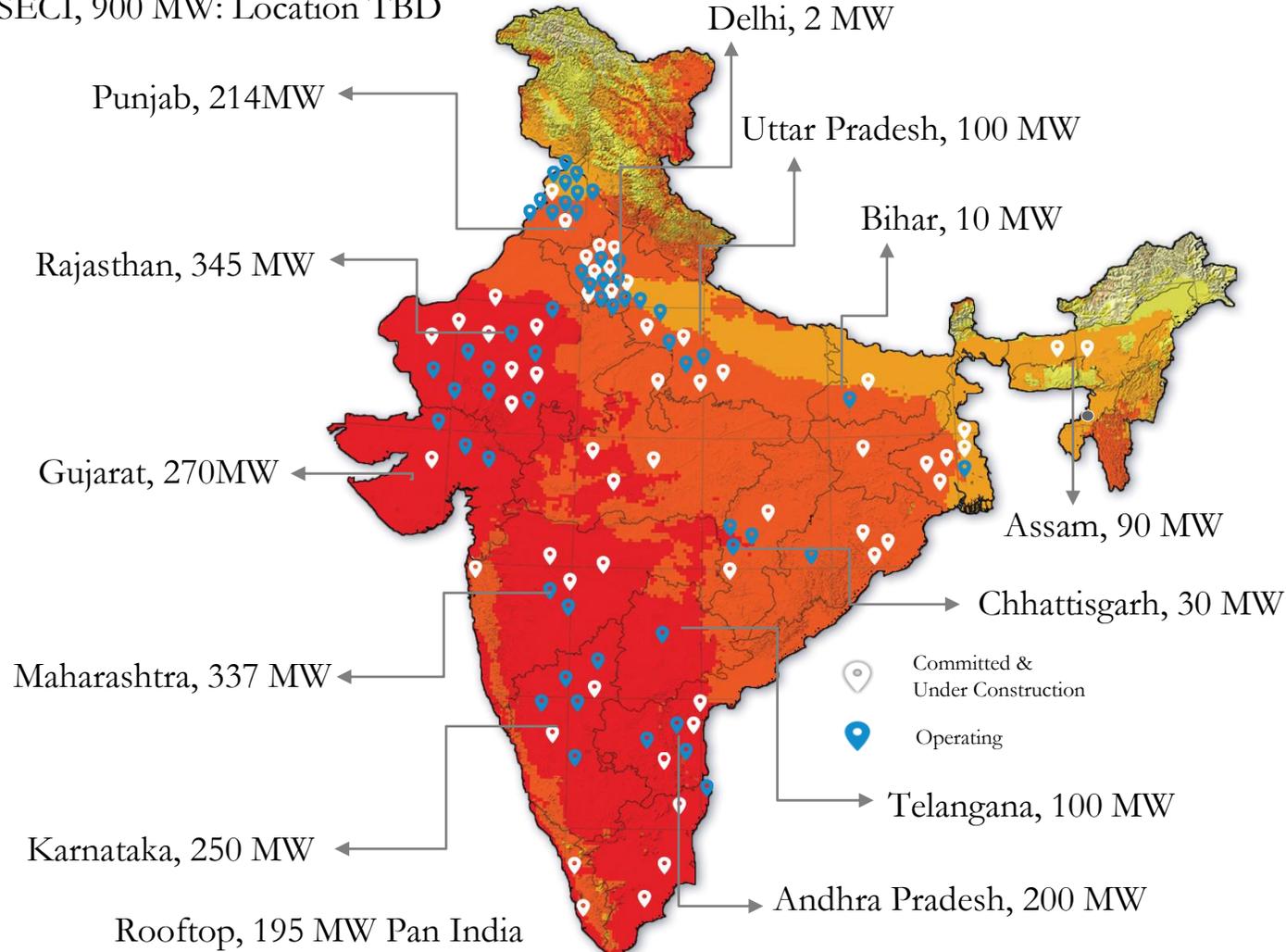
## High Quality Counterparties

Majority of portfolio with sovereign level, highly rated Gov. of India agencies  
Over 86% of the pipeline contracted with A to AAA credit rated offtakers

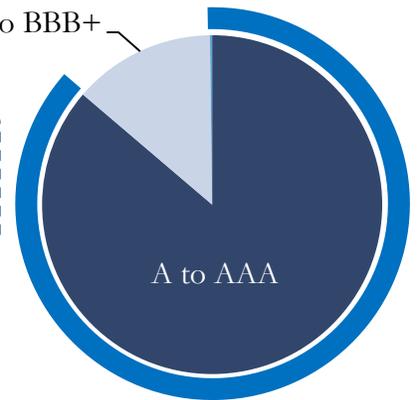


# 3,043 MW Portfolio Capacity<sup>(1)</sup>, Up 63% from 4Q'18

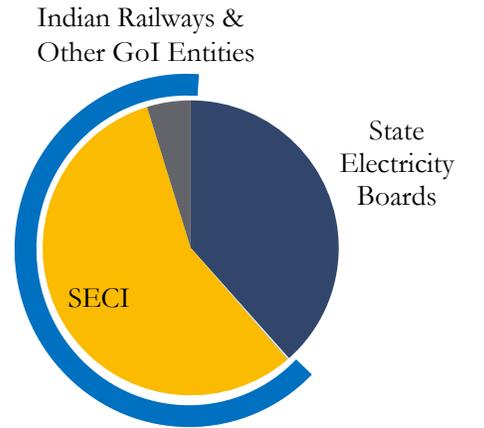
SECI, 900 MW: Location TBD



86% of the pipeline is with offtake with A to AAA credit ratings<sup>(2)</sup>



62%<sup>(3)</sup> of the pipeline is with A to AAA debt rated GoI sovereign backed entities



1) As of August 1, 2018, total portfolio includes recent win of SECI 300MW for which we have not received an LOA, 2) Credit ratings are by CRISIL, ICRA or Fitch, 3) Includes DMRC (one of the offtaker in rooftop), Indian Railways, GEDCOL, Delhi Jal Board

# 1,175 MWs Recently Won<sup>(1)</sup>; Among Highest Tariffs in Auctions

## Realized tariff 9%<sup>(4)</sup> above lowest bid

### 50MW | Maharashtra 2

- Offtaker and Credit Rating: MAHAGENCO (A)<sup>(2)</sup>
- State: Maharashtra
- Tariff: INR 3.07 (~US 4.5 cents)<sup>(3)</sup>/kWh

### 130MW | Maharashtra 3

- Offtaker and Credit Rating: MSEDCL (A)<sup>(2)</sup>
- State: Maharashtra
- Tariff: INR 2.72 (~US 4.0 cents)<sup>(3)</sup>/kWh

### 600MW | SECI 1

- Offtaker and Credit Rating: SECI (AA+)<sup>(2)</sup>
- Location: Pan India
- Tariff: INR 2.53 (~US 3.7 cents)<sup>(3)</sup>/kWh

### 90MW | Assam 1

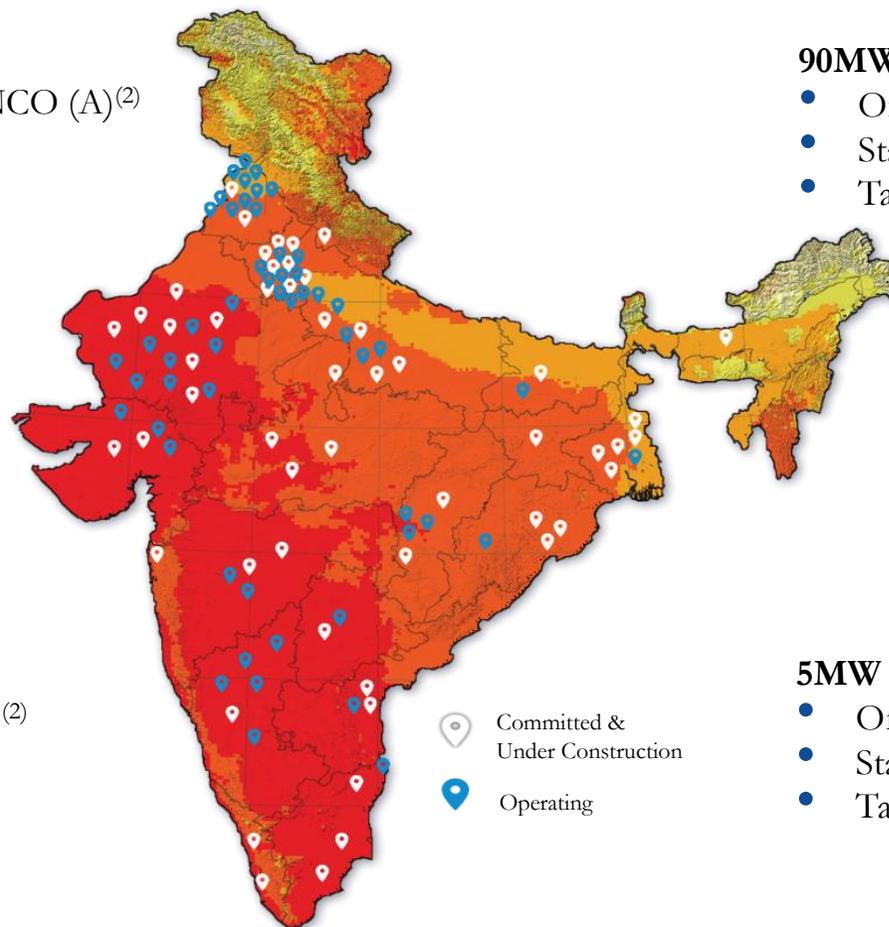
- Offtaker and Credit Rating: APDCL (B)<sup>(2)</sup>
- State: Assam
- Tariff: INR 3.34 (~US 4.9 cents)<sup>(3)</sup>/kWh

### 300MW | SECI 2

- Offtaker and Credit Rating: SECI (AA+)<sup>(2)</sup>
- Location: Pan India
- Tariff: INR 2.64 (~US 3.9 cents)<sup>(3)</sup>/kWh

### 5MW | NREDCAP

- Offtaker and Credit Rating: NREDCAP (B+)<sup>(2)</sup>
- State: Andhra Pradesh
- Tariff: INR 4.57<sup>(5)</sup> (~US 6.7 cents)<sup>(3)</sup>/kWh



Committed & Under Construction  
Operating

Auction Annulled : UPNEDA 160MW  
Rescinded PPA: Railway 3 MW

1) Period April 1, 2018 to August 1, 2018 includes SECI 300MW win for which we have not received an LOA 2) Credit ratings are by CRISIL, ICRA or Fitch 3) Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018) 4) Weighted average; compares to lowest bid in Indian solar market of INR 2.44/kWh in May 2017, 5) levelized tariff; includes capital incentive

# Industry and Regulatory Update

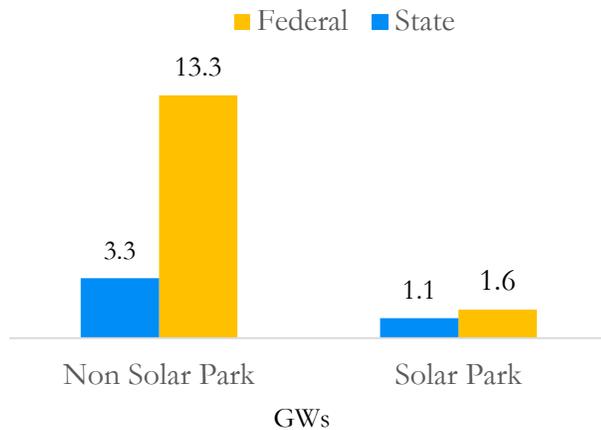
## Low Solar Tariffs Increasing Demand

- ☀️ Solar continues to be the cheapest source of power in India
- ☀️ MNRE secretary now expects 30 GWs of solar auctions annually through 2028 <sup>(1)</sup>
- ☀️ ~ 20 GWs<sup>(3)</sup> of bids in process across the sector

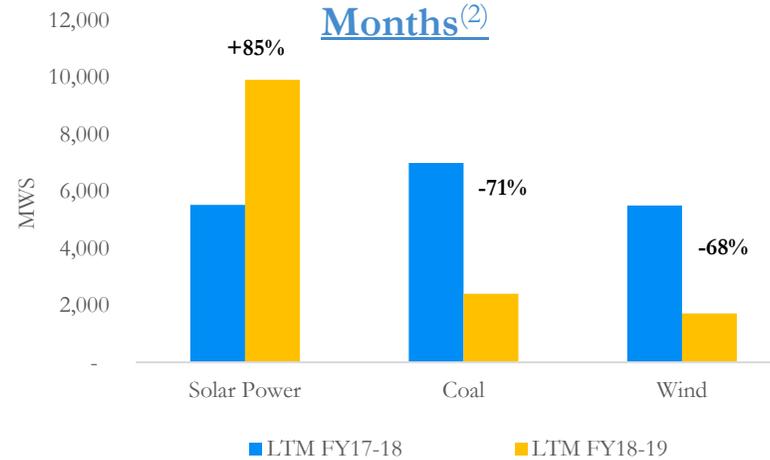
## Regulatory Update

- ☀️ **Safeguard Duties** - Directorate General of Trade Remedies imposed a safeguard duty on solar cells/module imports from China PR, Malaysia and developed countries ranging from 15 – 25% over two years starting July 30 2018  
  
We do not expect any material impact to our business
- ☀️ **Project Cancellations** – UPNEDA project cancelled due to high tariff. Project is being rebid. No significant expenses incurred

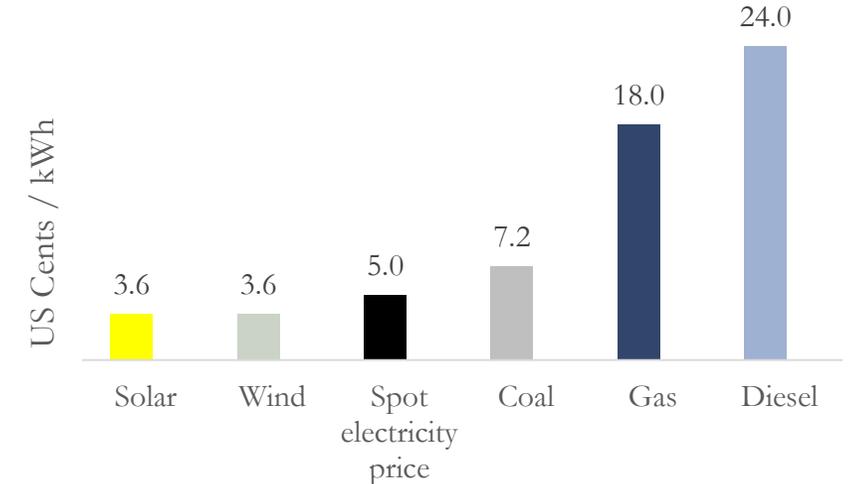
### Market Visibility of ~20GW<sup>(3)</sup>



### Solar Additions Up 85% in Last 12 Months<sup>(2)</sup>



### Solar is the most affordable source of power <sup>(4,5)</sup>



1) MNRE, 2) CEA for coal & RE from MNRE, Bridge to India, 3) Market update by Mercom, company sources 4) Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018); 5) Solar : Press release | Wind; press release | Spot Electricity Price: Press Release | Coal: Press release | Diesel and gas peaker prices based on the average of the range as per Lazard Levelized Cost of Energy Analysis, November 2017. In US\$ per kWh

# Strong Project Development & Execution Capabilities

## 260MW Gujarat 2 | COD: March 2019

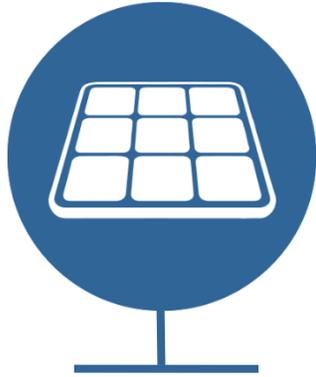
- Offtaker: Gujarat Urja Vikas Nigam Ltd (AA-) <sup>(1)</sup>
- PPA Duration: 25 Years
- Tariff: INR 2.67 (~US 3.9 cents)<sup>(2)</sup> per kWh



- Spread across more than 1,300 acres and seven sites
- ~50% of the land is leased which helps create discretionary long term cash flows for the local community
- Apart from electrifying the vicinity, the project has created an estimated ~1,500 jobs
- The project is being developed outside a solar park

1) Domestic credit ratings are by CRISIL, ICRA or Fitch 2) Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018)

# Effective Strategy & Strong Execution Drives 100% YoY Increase in Operating & Committed Megawatts



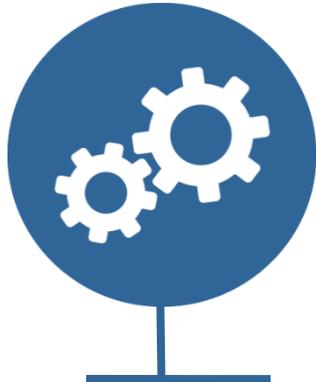
1,011 MW Operating  
**31% increase<sup>(1)</sup>**



2,141 MW Operating & Committed  
**100% increase<sup>(1)</sup>**



US\$35.4mn Revenue  
**29% increase<sup>(1)</sup>**



401mn kWh Generation  
**38% increase<sup>(1)</sup>**



US\$0.65mn Project Cost/MW(DC)  
**11% decrease<sup>(3)</sup>**



US\$256.2mn Portfolio Revenue Run Rate<sup>(2)</sup>  
**59% increase**

1. Increase/Reduction is over figure for previous year. 2 Portfolio run-rate equals annualized payments from customers extrapolated based on the operating & committed capacity as of June 30, 2018. Comparison is to June 30 2017. 3) Compares to 1Q18 Project Cost/MW (DC) of INR 49.7 mn/MW (DC). On an AC basis, 1Q19 Project Cost/MW(AC) was INR 49.2 mn and 1Q18 Project Cost/MW(AC) was INR 5719 mn. Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018).

# Azure Power delivered 33% Adjusted EBITDA\* growth in Q1 FY'19

	Quarter Ended June 30, (in thousands)			% Change Q1FY'18 vs Q1FY'19
	2017 INR	2018 INR	2018 US\$	
<b>Revenue</b>	1,877,932	2,422,539	35,386	29%
<b>Cost of Operations</b>	173,524	218,230	3,188	26%
<b>General &amp; Administrative Expenses</b>	235,073	248,650	3,632	6%
<b>Non-GAAP Adjusted EBITDA*</b>	1,469,335	1,955,659	28,566	33%

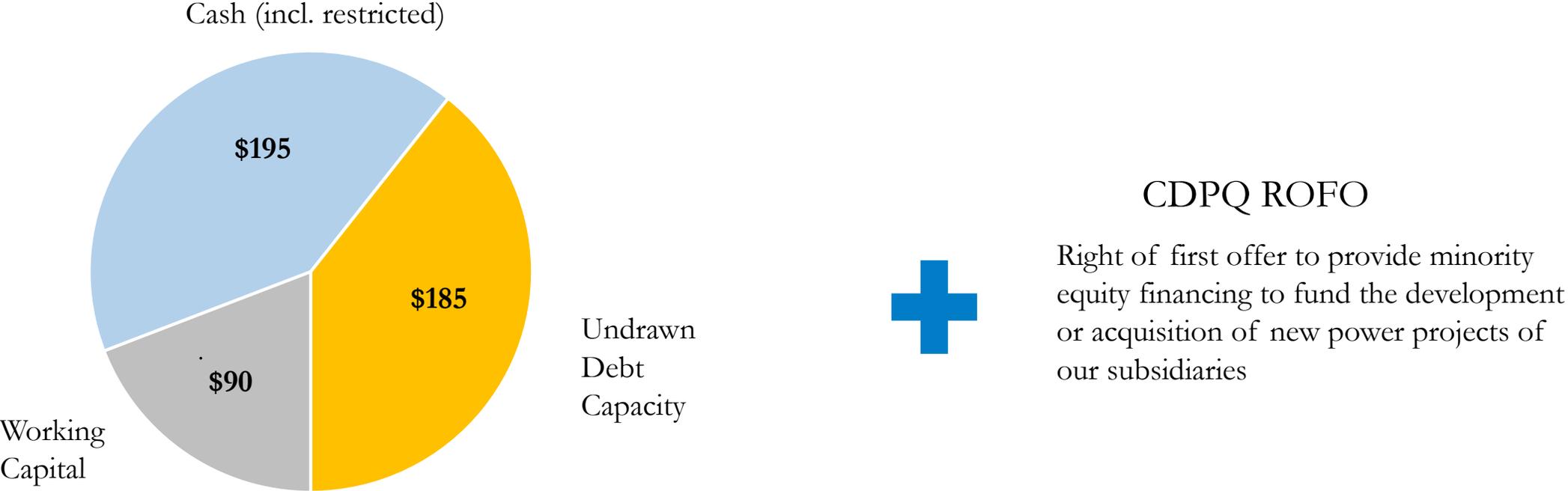
Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018) | \* For a reconciliation of Non-GAAP measures to comparable GAAP measures, refer to the Appendix |

## A Growing Balance Sheet with a Strong Liquidity Position

	March 31, 2018 (in thousands)	June 30, 2018 (in thousands)	
	INR	INR	US\$
<b>Cash, Cash Equivalents and Current Investments</b>	9,730,099	10,831,262	158,213
<b>Property, Plant &amp; Equipment, Net</b>	56,580,700	58,643,437	856,609
<b>Total Debt*</b>	53,943,823	61,129,221	892,919

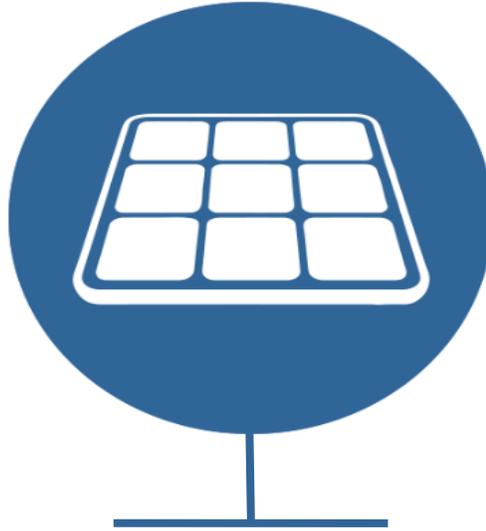
\* Total Debt excludes Ancillary Cost of Borrowing of INR 942.8 million (US\$13.7 million) as on June 29, 2018 and INR 826.1 million as on March 31, 2018  
Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018)

# US\$ 470 Million of Available Liquidity (June 30, 2018)



Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018)





## FY 2019

US\$ 143 - 151 million of Revenue for FY'19

1,300 – 1,400 MWs Operating by March 31, 2019

Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018)

---

# Appendix

# Use of Non-GAAP Financial Measures

Adjusted EBITDA is a non-GAAP financial measure. The Company presents Adjusted EBITDA as a supplemental measure of its performance. This measurement is not recognized in accordance with GAAP and should not be viewed as an alternative to GAAP measures of performance. The presentation of Adjusted EBITDA should not be construed as an inference that the Company's future results will be unaffected by unusual or non-recurring items.

The Company defines Adjusted EBITDA as net (loss) income plus (a) income tax expense, (b) interest expense, net, (c) depreciation and amortization, and (d) loss (income) on foreign currency exchange. The Company believes Adjusted EBITDA is useful to investors in evaluating our operating performance because:

- Securities analysts and other interested parties use such calculations as a measure of financial performance and debt service capabilities; and
- it is used by our management for internal reporting and planning purposes, including aspects of its consolidated operating budget and capital expenditures.

Adjusted EBITDA has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of the Company's results as reported under GAAP. Some of these limitations include:

- it does not reflect its cash expenditures or future requirements for capital expenditures or contractual commitments or foreign exchange gain/loss;
- it does not reflect changes in, or cash requirements for, working capital;
- it does not reflect significant interest expense or the cash requirements necessary to service interest or principal payments on its outstanding debt;
- it does not reflect payments made or future requirements for income taxes; and
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced or paid in the future and Adjusted EBITDA does not reflect cash requirements for such replacements or payments.
- investors are encouraged to evaluate each adjustment and the reasons the Company considers it appropriate for supplemental analysis. For more information, please see the table captioned "Reconciliations of Non-GAAP Measures to Comparable GAAP Measures" in this presentation.

# Reconciliation of Non GAAP Measures to Comparable GAAP measures

	Three Months Ended June 30, (in thousands)		
	2017 INR	2018 INR	2018 US\$
Net income	206,857	29,803	434
Income tax expense/(benefit)	7,859	94,581	1,382
Interest expense	839,639	1,073,440	15,680
Depreciation and amortization	419,738	553,609	8,087
Loss / (gain) on foreign currency exchange	(4,758)	204,226	2,983
Adjusted EBITDA	1,469,335	1,955,659	28,566

Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018)

# Projects Commissioned - Utility As of August 1, 2018

Project Names	Commercial Operation Date <sup>(1)</sup>	PPA Capacity (MW)	DC Capacity (MW)	Tariff (INR/kWh)	Off taker	Duration of PPA in Years
<b>Operational - Utility</b>						
Punjab 1	Q4 2009	2	2	17.91	NTPC Vidyut Vyapar Nigam Limited	25
Punjab 2.1	Q3 2014	15	15	7.67	Punjab State Power Corporation Limited	25
Punjab 2.2	Q4 2014	15	15	7.97	Punjab State Power Corporation Limited	25
Punjab 2.3	Q4 2014	4	4	8.28	Punjab State Power Corporation Limited	25
Karnataka 1	Q1 2015	10	11	7.47	Bangalore Electricity Supply Company Limited	25
Uttar Pradesh 1	Q1 2015	10	12	8.99	Uttar Pradesh Power Corporation Limited	12
Gujarat 1.1	Q2 2011	5	5	15.00 <sup>(3)</sup>	Gujarat UrjaVikas Nigam Limited	25
Gujarat 1.2	Q4 2011	5	5	15.00 <sup>(3)</sup>	Gujarat Urja Vikas Nigam Limited	25
Rajasthan 1	Q4 2011	5	6	11.94	NTPC Vidyut Vyapar Nigam Limited	25
Rajasthan 2.1	Q1 2013	20	22	8.21	NTPC Vidyut Vyapar Nigam Limited	25
Rajasthan 2.2	Q1 2013	15	17	8.21	NTPC Vidyut Vyapar Nigam Limited	25
Rajasthan 3.1	Q2 2015	20	22	5.45 <sup>(2)</sup>	Solar Energy Corporation of India	25
Rajasthan 3.2	Q2 2015	40	43	5.45 <sup>(2)</sup>	Solar Energy Corporation of India	25
Rajasthan 3.3	Q2 2015	40	41	5.45 <sup>(2)</sup>	Solar Energy Corporation of India	25
Chhattisgarh 1.1	Q2 2015	10	10	6.44	Chhattisgarh State Power Distribution Company Ltd	25
Chhattisgarh 1.2	Q2 2015	10	10	6.45	Chhattisgarh State Power Distribution Company Ltd	25
Chhattisgarh 1.3	Q3 2015	10	11	6.46	Chhattisgarh State Power Distribution Company Ltd	25
Rajasthan 4	Q4 2015	5	6	5.45 <sup>(2)</sup>	Solar Energy Corporation of India	25
Delhi 1.1	Q4 2015	2	2	5.43 <sup>(2)</sup>	Solar Energy Corporation of India	25
Karnataka 2	Q1 2016	10	12	6.66	Bangalore Electricity Supply Company Limited	25
Andhra Pradesh 1	Q1 2016	50	54	6.25 <sup>(3)</sup>	Southern Power Distribution Com of AP Ltd	25
Punjab 3.1	Q1 2016	24	25	7.19	Punjab State Power Corporation Limited	25
Punjab 3.2	Q1 2016	4	4	7.33	Punjab State Power Corporation Limited	25
Bihar1	Q3 2016	10	11	8.39	North & South Bihar Power Distribution Company Ltd	25

1) Refers to the applicable quarter of the calendar year. There can be no assurance that our projects under construction and our committed projects will be completed on time or at all. Refer to company prospectus under Risk Factors | 2) Projects are supported by viability gap funding in addition to the tariff | 3) Current tariff, subject to escalation/change, as per PPA

# Projects Commissioned / Under Construction – Utility and C&I As of August 1, 2018

Project Names	Commercial Operation Date <sup>(1)</sup>	PPA Capacity (MW)	DC Capacity (MW)	Tariff (INR/kWh)	Off taker	Duration of PPA in Years
<b>Operational – Utility</b>						
Punjab 4.1 <sup>(4)</sup>	Q4 2016	50	52	5.62	Punjab State Power Corporation Limited	25
Punjab 4.2 <sup>(4)</sup>	Q4 2016	50	52	5.63	Punjab State Power Corporation Limited	25
Punjab 4.3 <sup>(4)</sup>	Q4 2016	50	52	5.64	Punjab State Power Corporation Limited	25
Karnataka 3.1	Q1 2017	50	54	6.51	Chamundeshwari Electricity Supply Company	25
Karnataka 3.2	Q1 2017	40	42	6.51	Hubli Electricity Supply Company Limited	25
Karnataka 3.3	Q1 2017	40	42	6.51	Gulbarga Electricity Supply Company Limited	25
Maharashtra 1.1	Q1 2017	2	2	5.50 <sup>(2)</sup>	Ordnance Factory, Bhandara	25
Maharashtra 1.2	Q1 2017	5	6	5.31	Ordnance Factory, Ambajhari	25
Andhra Pradesh 2	Q2 2017	100	118	5.12	NTPC Limited	25
Uttar Pradesh 2	Q2 - Q3 2017	50	59	4.78	NTPC Limited	25
Telangana 1	Q1 2018	100	128	4.67	NTPC Limited	25
Uttar Pradesh 3	Q2 2018	40	55	4.43 <sup>(2)</sup>	Solar Energy Corporation of India	25
Andhra Pradesh 3	Q2 2018	50	62	4.43 <sup>(2)</sup>	Solar Energy Corporation of India	25
<b>Total Operational Capacity – Utility</b>		<b>968</b>	<b>1,092</b>			
<b>Total Operational Capacity – C&amp;I</b>	<b>2013 – Q3 2017</b>	<b>43</b>	<b>43</b>	<b>7.26</b>	<b>Various</b>	<b>25</b>
<b>Total Operational</b>		<b>1,011</b>	<b>1,135</b>			
<b>Under Construction</b>						
Gujarat 2	Q1 2019 <sup>(3)</sup>	260		2.67	Gujarat Urja Vikas Nigam Limited	25
Indian Railways Rooftop 1	Q4 2018 <sup>(3)</sup>	15		6.19 <sup>(5)</sup>	Railway Energy Management Company Limited	25
SECI Rooftop 1	Q4 2018 <sup>(3)</sup>	32		4.65 <sup>(5)</sup>	Solar Energy Corporation of India	25
Other Rooftop Projects	Q3– Q4 2018 <sup>(3)</sup>	19		5.42 <sup>(5)</sup>	Various	25
<b>Total Capacity Under Construction</b>		<b>326</b>				

- 1) Refers to the applicable quarter of the calendar year. There can be no assurance that our projects under construction and our committed projects will be completed on time or at all. Refer to company 20F under Risk Factors.  
 2) Projects are supported by viability gap funding, in addition to the tariff, 3) Expected commissioning date, 4) Hanwha Energy Corporation Singapore Pte. Ltd. holds a non-controlling interest, 5) Includes project with capital incentives

# Committed Projects – Utility and C&I As of August 1, 2018

Project Names	Commercial Operation Date <sup>(1)</sup>	PPA Capacity (MW)	Tariff (INR/kWh) <sup>(2)</sup>	Off taker	Duration of PPA in Years <sup>(6)</sup>	Project Awarded <sup>(7)</sup>
<b>Committed – Utility</b>						
Karnataka 4.1	Q1 2019 <sup>(3)</sup>	50	2.93	Bangalore Electricity Supply Company	25	
Karnataka 4.2	Q1 2019 <sup>(3)</sup>	50	2.93	Hubli Electricity Supply Company Limited	25	
Rajasthan 5	Q2 2019 <sup>(3)</sup>	200	2.48	Solar Energy Corporation of India	25	
Assam 1	Q4 2019 <sup>(3)</sup>	90	3.34	Assam Power Distribution Company	25	
Maharashtra 2	Q1 2020 <sup>(3)</sup>	200	3.07	Maharashtra State Power Generation Company	25	
Maharashtra 3	Q3 2019 <sup>(3)</sup>	130	2.72	Maharashtra State Electricity Distribution Company Limited	25	
SECI 1	Q4 2020 <sup>(3)</sup>	600	2.53	Solar Energy Corporation of India	25	
SECI 2	Q4 2020 <sup>(3)</sup>	300	2.64	Solar Energy Corporation of India	25	
<b>Committed Capacity - Utility</b>		<b>1,620</b>				
<b>Committed<sup>(5)</sup> – C&amp;I</b>						
Indian Railways Rooftop 2	Q3 2018 <sup>(3)</sup>	20	4.88 <sup>(8)</sup>	Railway Energy Management Company Limited	25	
SECI Rooftop 1	Q4 2018 <sup>(3)</sup>	18	4.65 <sup>(8)</sup>	Solar Energy Corporation of India	25	
Indian Railways Rooftop 3	Q1 2019 <sup>(3)</sup>	30	4.74 <sup>(8)</sup>	Railway Energy Management Company Limited	25	
Other Rooftop Projects	Q4 2018 – Q2 2019 <sup>(3)</sup>	18	4.95 <sup>(8)</sup>	Various	25	
<b>Committed Capacity – C&amp;I</b>		<b>86</b>				
<b>Total Committed Pipeline<sup>(4)</sup></b>		<b>1,706</b>				

- 1) Refers to the applicable quarter of the calendar year. There can be no assurance that our projects under construction and our committed projects will be completed on time or at all. Refer to company 20F under Risk Factors.
- 2) Projects are supported by viability gap funding in addition to the tariff; 3) Expected commissioning date; 4) Total pipeline was 1,130 as of June 30, 2018, 5) Total Portfolio for C&I is 195MW out of which 42MWs of PPAs are in different stages of signing; 6) Weighted average duration, 7) : the presence of the symbol denotes the company has either a signed PPA or a signed LOA for the project: an absence of the symbol denotes that the project has been won through a competitive auction but a LOA or PPA is not signed., 8) Includes capital incentives as levelized tariffs

# Project Debt Schedule (as of June 30, 2018)

Name of Project	Outstanding Principal Amount (In thousands)		Type of Interest	Currency	Maturity Date <sup>(2)</sup>
	INR	US\$ <sup>(5)</sup>			
Punjab 1	174,000	2,542	Fixed	INR	2022
Punjab 2	1,699,000	24,817	Fixed	INR	2022
Gujarat 1	927,560	13,549	Fixed	INR	2022
Rajasthan 1	757,324	11,062	Fixed	US\$	2028
Rajasthan 2	3,287,121	48,015	Fixed	US\$	2031
Uttar Pradesh 1	453,050	6,618	Fixed	INR	2022
Karnataka 1	498,033	7,275	Fixed	INR	2022
Rajasthan 3.1	867,000	12,664	Fixed	INR	2022
Rajasthan 3.2	1,699,530	24,825	Fixed	INR	2022
Rajasthan 3.3	1,774,718	25,923	Fixed	INR	2022
Rajasthan 4	236,000	3,447	Fixed	INR	2022
Punjab 3.1 and 3.2	1,473,716	21,527	Floating	INR	2030
Chhattisgarh 1.1,1.2 & 1.3	1,442,050	20,816	Floating	INR	2029
Bihar 1	438,767	6,409	Fixed	INR	2022
Karnataka 2	493,258	7,205	Floating	INR	2031
Andhra Pradesh 1	2,508,312	36,639	Fixed	INR	2022
Karnataka 3.1	6,482,440	94,689	Fixed	INR	2022
Karnataka 3.2	1,330,262	19,431	Fixed	INR	2022
Karnataka 3.3	1,363,990	19,924	Fixed	INR	2022
Punjab 4	5,810,000	84,867	Fixed	INR	2022
Maharashtra 1.1 & 1.2	356,625	5,209	Floating	INR	2032
Uttar Pradesh 2	2,067,000	30,193	Floating	INR	2034
Telangana 1	4,610,000	67,339	Fixed	INR	2022
Andhra Pradesh 2	5,661,240	82,694	Floating	INR	2036
Uttar Pradesh 3	1,614,100	23,577	Floating	INR	2034
Andhra Pradesh 3	2,287,200	33,409	Floating	INR	2034
Gujarat 2	4,674,908	68,287	Floating	INR	2020-22
Rooftop Projects(3)	949,929	13,876	Floating(3)	INR	2022-31
<b>Total<sup>(1)(4)</sup></b>	<b>55,920,135</b>	<b>816,829</b>			

1) Total project debt includes ancillary cost of borrowings of INR 942.8 million (US\$13.8 million). 2) These loans are repayable on a quarterly or semi-annual basis. For repayment by period of the above-mentioned loans, refer to contractual obligation and commercial commitments. 3) Rooftop Projects includes DLF (total), Uttar Pradesh Rooftop 1, Delhi Rooftop 1, Delhi Rooftop 2, Delhi Rooftop, Gujrat rooftop, Punjab Rooftop 2 (At fixed rate of interest), Delhi Rooftop 4 and Oberoi Rooftop. 4) In addition, Azure Power India Limited, Azure Power Solar Energy Private Limited and Azure Power Energy Limited have debt, amounting to INR 6,151.9 million (US\$89.9 million) which is not related to specific projects. 5) Exchange rate- INR68.46 to US\$1 (New York noon buying rate of June 29, 2018).

# Glossary of Select Terms

- Accelerated Depreciation** – Accelerated depreciation can be elected at the project level, such that projects that reach COD in the first half of the year can expense 100% of eligible project costs in year 1, and otherwise can expense 50% of project costs in year 1 and the remainder thereafter. After March 31, 2017, projects that reach COD in the first half of the year will be eligible to expense 60% of project costs in year 1
- Balance of System (BOS)** – The non-module costs of a solar system
- Committed Projects** – Solar power plants that are allotted, have signed PPAs, or under-construction but not commissioned
- Jawaharlal Nehru National Solar Mission (NSM)** – India’s only national mission, which was launched in 2010 to support solar growth to bridge India’s energy gap
- Levelized Cost of Energy (LCOE)** – A cost metric used to compare energy alternatives, which incorporates both upfront and ongoing costs and measures the full cost burden on a per unit basis
- Ministry of New and Renewable Energy (MNRE)** – A Government of India ministry whose broad aim is to develop and deploy new and renewable energy to supplement India’s energy requirements
- National Operating Control Center (NOCC)** – Azure Power’s centralized operations monitoring center that allows real-time project performance monitoring and rapid response
- Power Purchase Agreement or “PPA”** shall mean the Power Purchase Agreement signed between Off-taker and the Company for procurement of Contracted Capacity of Solar Power
- Renewable Purchase Obligations (RPO)** – Requirements specified by State Electricity Regulatory Commissions, or SERCs, as mandated by the National Tariff Policy 2006 obligating distribution companies to procure solar energy by offering preferential tariffs
- Section 80-IA Tax Holiday** – A tax holiday available for ten consecutive years out of fifteen years beginning from the year Azure Power generates power, for the projects commissioned on or before April 01, 2017.
- Solar Auction Process** – A reverse bidding process, in which participating developers bid for solar projects by quoting their required tariffs per kilowatt hour, or their required VGF in order to deliver certain tariffs. Projects are allocated to the bidders starting from the lowest bidder, until the total auctioned capacity is reached
- Viability Gap Funding (VGF)** – A capital expenditure subsidy available under certain NSM auctions that is awarded based on a reverse bidding process to incentivize solar energy at market tariff rates



**Affordable Solar Power for Generations**

Excellence | Honesty | Social Responsibility | Entrepreneurship